

SERVICES PROVIDED TO THE SELLER

- Work full time, all the time, to sell your home.
- Gather all information accurately, enter into MLS
- Obtain Professional photos for the listing.
- Obtain Video Tour for the listing
- I am available with a cell phone to handle and return all calls and questions promptly.
- Full time staff available to answer questions and provide information.
- Please E-mail me at: steve@steveupshaw.com
- Recommend steps to make your property present well.
- Determine your needs and preferences in selling your home during an initial counseling session.
- Educate you on what to expect selling your home.
- Assist you in making a decision and advise you on negotiation with buyers.
- Negotiate fairly differences you and the buyer may have about the offer and present an objective third party viewpoint.
- Help you and the buyer come to terms that will satisfy both.
- Explain the Inspection and repairs process and guide you through this procedure.
- Suggest changes in the property to enhance value.
- Recommend contract laborers you may need such as electricians, plumbers, painters, handymen etc.
- Handle and advise on any and all complications that occur through the selling process, from before the contract to after the close.
- Arrange final walk-thru inspection.
- Arrange closing and notify all involved parties of time, location and specifics.
- Check back with you after closing to make sure you are satisfied with your home and my services.
- We will request the name of a least one person you know who is thinking of buying or selling a home.