

SERVICES PROVIDED TO THE BUYER

- Work full time, all the time, to find your new home.
- I am available with a cell phone to handle and return all calls and questions promptly.
- Full time staff available to answer questions and provide information.
- Please E-mail me at: steve@steveupshaw.com
- Recommend excellent loan officers to discuss financing options and begin the pre-approval process.
- Determine your needs and preferences in a home during an initial counseling session.
- Research several times daily what is new on the market through our Multiple Listing Service, or company and office networking sessions, and will then call or E-Mail the information to you as appropriate.
- Educate you on what to look for in viewing homes.
- Assist you in making a decision and prepare the contract offer to be presented to the seller.
- Negotiate fairly differences you and the seller may have about the offer and present an objective third party viewpoint.
- Help you and the seller come to terms that will satisfy both.
- Advise you on resale.
- Recommend a professional inspection and inspectors and guide you through this process.
- Suggest changes in the property to enhance value.
- Recommend contract laborers you may need such as electricians, plumbers, painters, handymen etc.
- Handle and advise on any and all complications that occur through the buying process, from before the contract to after the close.
- Arrange final walk-thru inspection.
- Arrange closing and notify all involved parties of time, location and specifics.
- Check back with you after closing to make sure you are satisfied with your home and my services.
- We will request the name of a least one person you know who is thinking of buying or selling a home.