

ESTABLISH NEEDS

This is a most important part of the process. Defining what you need, placing these needs in some sort of priority order, and distinguishing your needs from your wants.

Items to be considered in this process include:

- Style of home
- Floor plan
- Age of home
- Size of home
- Number of bedrooms
- Location in relationship to sphere of friends, hobbies, work, etc.
- Schools
- Fireplace
- Air Conditioning
- Special needs - i.e. Space for Piano, Bedroom Set, Wheelchair accessible, etc.
- **RESALE CONSIDERATIONS!**